



Trainee Sales Executive
Location: North West
Salary: Competitive

Start your Sales career with us today!

We're expanding our Sales team with this new role. As the successful candidate, you will be a highly organised, capable and confident individual, who will be keen to prove themselves, get involved, learn and explore the opportunity to unlock potential in the customer portfolio.

Working with an existing client base, you will be supporting the Sales team in generating sales and further expanding our position within the market.

This is a development role so full training will be given and opportunities to get more involved in other aspects of Sales will be available, and eventually managing your own customer accounts.

So, if you...

- Have 5 A-C grades (or equivalent) at GCSE including English and Maths
- Have NVQ in Customer Service or a degree (desirable but not essential)
- Are efficient with Microsoft Office including Word, Excel, PowerPoint
- Have a UK driving licence
- Have previous experience in a customer facing role (customer service, retail, hospitality, sales)
- Have effective communication, negotiation and persuasion skills
- Are self-motivated and organised
- Enthusiastic, flexible and adaptable
- Have strong interpersonal skills and an ability to build relationships with ease
- Are positive, personable and an effective team player

Does this sound like the right role for you? Challenging, fast paced and a platform for developing your sales career.

Role & Responsibilities

Your key duties will include:

- Sales Quotation
- Forming Customer Relationships
- Specification Sales
- Dealing with Credits, Complaints and Customer Visits
- Sales Reporting, Strategy and Forecasting
- Sales Lead Generation and Conversion
- Technical Advice
- Account Management
- Estimating
- Seminar Presentation

40 hours Full-Time
Perm Contract

Benefits

- Generous company-contributed pension scheme
- Quarterly Bonus
- Life assurance
- 31 days annual leave inclusive of bank holidays
- Annual health surveillance
- Cycle to Work Scheme
- Corporate discounts

HOW TO APPLY

In order to apply for this position, you will need to submit an online application. Alternatively, candidates can send their CV and cover letter to careers@russellrooftiles.com, stating their current salary and salary expectations for the role. Only applicants, who can adequately demonstrate how they meet the requirements of the person specification, as outlined in the job description, will be short-listed. CV's are accepted only with an accompanying online application form. If you require further information, please contact careers@russellrooftiles.com.